



Data Cloud SOLUTIONS, LLC
...achieving the impossible

Purchase Order

PO # 19-818
April 8, 2019

PO Box 2194, Springfield, OH 45501
service@datacloudsolutions.net

TO Lumpkin County Board of Assessors - ATTN: Danny Ziemer
99 Courthouse Hill Suite E
Dahlonega, Georgia 30533 (912) 764-2181
danny.ziemer@lumpkincounty.gov

SALES CONTACT	SITE	PRICE GUARANTEE	QUOTE EXPIRATION
N/A	Real Estate Assessment Office	240 Days	12/4/19

QTY	DESCRIPTION	UNIT PRICE (\$)	LINE TOTAL (\$)
1	CAMA Cloud SM Site License & Implementation; The one-time site fee for initial implementation covers all residential and commercial (RP) data-field mapping, screen layout, & initial data uploads/synchronization logic. Total account size of up to 18,000 real property parcels. * <i>minimum \$5,500</i> (WinGAP)	n/a	5,500
4	CAMA Cloud: MobileAssessor SM Licenses (3+ year term); One-time license fee, UNLIMITED USE, iPad Package, w/ Data Collection, DynamicRoute SM , Interactive GIS, Touch Sketching, Instant PhotoBase SM .	\$1,850 X e Mobile Lic's	7,400
3	CAMA Cloud: Admin Console Licenses; Field tracking and audit trail, Real-Time Q.C. Module, Real-Time Administrative Dashboard & Reports. MA licenses * 70% = Free Admin Console licenses. Extra = \$1,000. (min = 2)	\$1,000 X e Ext AC Lic's	0.00
2	Onsite Training Days + Travel Allowance; 1-1.25 days Mobile/appraisers, 1-1.25 days Admin Console/supervisors. 2-2.5 days.	\$1,100 x 2 of Days	2,200 +900
4	iPad Pro '2' 10.5" 64GB (or more) with WiFi + LTE (County Preference for Carrier? Verizon/AT&T?); The one-time fee for acquisition, setup, configuration for MobileAssessor; and, transfer and delivery from DCS to County. + Case and AntiGlare Screen Cover.	\$1,350	5,400

Notes:

A full implementation going live March - May 2020 would be \$23,968.70 if no payment plan is needed. (see maintenance on next page)

We offer a 5% discount off of year 1 fees if Licensing, Hardware, and Professional Services are paid up front. Please let us know if you'd like the discount so the agreement can be written accordingly.

ESTIMATE TOTAL
\$21,400

Year	Standard	Discounted Upfront
1	14,968.48	23,968.70
2	14,968.48	4,665.00
3+	4,665.00	4,665.00
Upfront Savings:		1,303.25

- e.g., January 1, 2020 - December 31, 2020 = \$23,968.70
- Then by January 31, 2021 = \$4,665.00
- Then by January 31, 2022 = \$4,665.00 (and each year thereafter for the same number of licenses, products, and not adjusted for CPI or 3% increase)

We look forward to hearing from you soon.
THANK YOU FOR YOUR INTEREST!



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ANNUAL MAINTENANCE & SUPPORT FEES

QTY	DESCRIPTION	UNIT PRICE (\$)	LINE TOTAL (\$)
1	SaaS Maintenance, Photo Repository, Field Audit History & Remote Support (3+ year term); SSL, and Guaranteed no-loss data backups & secure storage. (up to 18,000 parcels) *minimum \$900 per yr (WinGAP)	\$0.08* x Est. Parcels	1,440.00
1	CAMA Cloud & MobileAssessor SM Maintenance (4 mobile + 3 desktop)	25% of License Fees	3,225.00
1	*Pro-rated Minimum Reserved Instance SaaS Hosting; Estimated Go-Live <u>March - May 2020</u> (line 1) - January Budget	-%	(548.25)
1	*Pro-rated Maintenance & Support Discount; Estimated Go-Live <u>March - May 2020</u> - January Budget	-%	(244.80)
TOTAL EST. MAINT. COST			\$ 4,665.00 * 3,871.95

Note:

* Annual maintenance (for SaaS hosting + licenses) begins January 1, 2020 and the first annual total is due no later than December 31, 2021. Subsequent annual maintenance billing periods shall also commence on a January 1st date, with no less than three additional renewals being due no later than January 31, 2022, January 31, 2023, and January 31, 2024.

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Year	Standard	Discounted Upfront
1	14,968.48	23,968.70
2	14,968.48	4,665.00
3+	4,665.00	4,665.00
Upfront Savings:		1,303.25

I have read the information outlined in this form and authorize Data Cloud Solutions, LLC to make required arrangements in order to perform the above mentioned tasks and agree to pay all referenced costs.

Acceptance of Quote/Order:

Signature/Date

Printed Name

We look forward to hearing from you soon.
THANK YOU FOR YOUR INTEREST!