

Development Authority of Lumpkin County Meeting Minutes  
August 9, 2011, 9am  
Conference Room, Lumpkin County Administration Building

Board Members in attendance: Chris Dockery (Chairman), D. L. "Tinker" Head, J. B. Jones, Jimmy Anderson, John Gaston, Jim Curtis, Kathy Crafton.

Associate Members/guests/others in attendance: Steve Gooch, K. C. Horne, Dudley Owens, Dan McRae, Allan Sargent, Clark Thompson, Brandy Thomas, Koyo, Barry Byers, Koyo

Call to order: Chris called the meeting to order at 9:01

Motion to approve agenda: Kathy Crafton. Second: Tinker Head. Motion carried

Motion to approve June 21, 2011 minutes: Jim Curtis. Second: J.B. Jones. Motion carried.

#### Financial reports

- Monthly financials. Steve Gooch informed members that the accounts payable is being managed in house. Dee Harris monitors cash flow, writes checks and provides check register to Bates Carter. Steve approves invoices and signs checks. Bates Carter maintains Authority accounts and provides monthly financial statements thereby maintaining checks and balances. Motion to accept June, 2011 financial statement: J.B. Jones. Second: Tinker Head. Motion carried. Motion to accept July, 2011 financial statement: J.B. Jones. Second: Tinker Head. Motion carried. Chair Chris Dockery asked that Bates Carter be consulted about the appropriate way to record the value of the equipment purchased through the One Georgia Grant and leased to the North Georgia Network.

#### Koyo Bond Issue.

- MOU. Dan McRae explained the main points of the MOU. Item#2.1 is to close down the existing bond structure. The new incentives are for the expansion only. The MOU provides incentives for Koyo and protects the Authority. Item#3.2 determines taxability. Item#6 date to be changed from June 30, to August 30. Page 20 Item#3.2.1- it goals are not met taxes will be called back proportionately.

Barry Byers expressed his appreciation for the Authorities support. He reported that construction had started and utilities are being moved. They have spent \$5.1 million on equipment and have \$30 million remaining. Everything is on schedule to be completed by February 2012. There have been 5 new hires and will be 11 more within the next month or so.

Steve noted questions last month about Timken's past tax abatement. Allan Sargent, Chief Tax Assessor, reported that all Koyo equipment has been recorded and there is no abatement in place at this time.

Dan McRae asked anyone with a conflict of interest to recuse before the vote to approve the MOU.

Chris Dockery asked how is the abatement managed. Mr. McRae cited Item#4.6 places the burden on the company to provide the necessary information to the Executive Director. Member questioned the need for bond requirement if it is self-funding. Mr. McRae stated that Georgia law requires it. Local government does not have the authority to confer tax abatement so the Authority has to take title then lease back to abate taxes.

Motion to approve MOU: J.B. Jones. Second: John Gaston. Motion carried.

JB commended the process that put it all on the table.

#### Other Business

Executive Director Steve Gooch reported that it doesn't appear as though the Authority will be receiving any funds from the current SPLOST. The request in the new SPLOST has been reduced from \$4 million to \$500,000. The plan for the \$4 million was to develop a technology park.

New retailers- Starbucks in the new NGCSU Bookstore building. Dunkin Donuts in the building next to Moe's.

Mountain Music Park has sold.

JB suggested maybe having banks do presentation on Small Business Administration initiatives.

Steve asked Kathy and Jim to assist in developing strategic/marketing plan.

Jim Curtis reported that Monteluca has been bought by Gibraltar. An investor is being sought to buy the note.

Steve reported the new commander at the Ranger Camp is a friend and may be more interested in reaching out to the community.

Motion to Adjourn: Tinker Head. Second: JB Jones. Motion carried. Meeting adjourned at 9:47am.

Approved by chair

